



OpenTech Offers Self-Storage Operators Free Use of Its Online Rental Software

Mar 23, 2020

OpenTech Alliance Inc., a Phoenix-based provider of self-storage kiosks, call-center services and other technology, is offering self-storage operators free use of its online rental software for six months to help them deal with the impact of the coronavirus pandemic, which has caused many businesses to reduce in-person interaction and close offices. INSOMNIAC Online can be embedded quickly within a self-storage operator's website to help facilities process unit rentals remotely, according to a press release.

The cloud-based software allows prospective tenants to select a unit, sign a rental agreement, pay for the storage space and ultimately move-in by using any Internet-connected device, the release stated.

“Self-storage operators are doing their best to keep their facilities open for business, while also limiting in-person interactions. The ability to rent units online could have a big impact for them,” said Robert Chiti, chairman and CEO. “We are making our online rental tool available in hopes of helping self-storage operators rent units without needing a manager present. OpenTech is here to support the storage industry, and we will continue to do whatever we can to help self-storage operators.”

The free offer does include a one-time setup, training and customization (STC) fee, though the STC is waived for any existing INSOMNIAC Live! and INSOMNIAC kiosk

customers, according to the release.

OpenTech provides several models of INSOMNIAC self-serve kiosks as well as a range of self-storage rental solutions including the INSOMNIAC Live! Call Center, INSOMNIAC Online Web and mobile applications, LiveAgent! software products, and the INSOMNIAC ILock Security System, all available through the company's self-storage cloud.

Source URL: <https://www.insideselfstorage.com/self-storage-products/opentech-offers-self-storage-operators-free-use-its-online-rental-software>